

## Finland's AinaCom Selects Comptel's New Interconnect Billing Solution

*Comptel solution helps optimize settlements with AinaCom's partner service providers*

Comptel Corporation (OMX Helsinki: CTL1V), the leading vendor of dynamic Operations Support System (OSS) software, announced today that Finnish fixed and mobile service provider AinaCom has selected the recently launched Comptel Interconnect Billing Solution for their domestic and international service offering. The Comptel solution will help AinaCom settle interconnection charges with its partners faster, more accurately and more cost effectively.

AinaCom's is seeing a great opportunity for its packaged corporate convergent mobile and fixed services. However, with growth comes greater challenges for settling charges with other service providers for using each other's networks and services. AinaCom recognized that their existing in-house solution would not be able to cope with the new demands, especially with the emergence of IP-based services such as VoIP and IP-VPN.

Mr. Seppo Lamminaho, Director for AinaCom says: "Interconnect settlement is very important to our business. For example, we need to be able to reconcile bills received from our partners with our own usage records. We chose Comptel because of its expertise in convergent mediation and charging, and because the Comptel Interconnect Billing Solution matched our needs. Ultimately, the solution will help us settle charges faster and more accurately, resulting in cost savings."

Comptel Interconnect Billing Solution's functionality includes managing business agreements, processing data, rating and discounting, reconciliation of bills and reporting. It provides open interfaces, including a web-based easy-to-use GUI, and XML-based interfaces to other systems. At AinaCom, the Comptel Interconnect Billing Solution will be integrated directly with their network.

Mr. Markku Penttinen, Comptel's Senior Vice President, Event Mediation Business, concludes: "AinaCom illustrates perfectly why interconnect billing is such a challenge for service providers nowadays. With our expertise in dynamic OSS solutions, Comptel is well placed to meet that challenge."

### **About AinaCom**

Aina Group specializes in consumer and business communication solutions with two business areas: media and ICT. Hämeen Sanomat Oy and its subsidiaries are specialized in media and AinaCom Oy practises ICT business. In 2006, Group sales totalled EUR 97 million and the average number of employees (full-time equivalents) was 612. The parent company of the Group is Aina Group Oyj. [www.ainagroup.fi](http://www.ainagroup.fi).

## **About Comptel Corporation**

Comptel provides Comptel Dynamic OSS™ solutions, offering service-enabling mediation, charging and fulfillment capabilities to telecom service providers. Comptel's expertise in inventory, provisioning and activation, mediation and charging empowers service providers to focus on delivering the innovative services. Established in 1986, Comptel had a turnover of EUR 80 million and around 550 employees in 2006. Comptel has provided solutions to around 260 customers in 85 countries worldwide. For more information: [www.comptel.com](http://www.comptel.com).

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